NYSPHSAA
State Championship Site/ Facility Bid

Girls Volleyball State Championships

2021, 2022 & 2023

Cool Insuring Arena

Venue Name

Glens Falls NY

Location

Due Date/ Time: March 24, 2020 @ 10:00 AM

* Bids must be delivered in a sealed envelope.
(Please provide a minimum of 20 copies of the bid)
BID INFORMATION:

BID RELEASE DATE: February 11, 2020

BID RETURN DUE DATE/ TIME: March 24, 2020 @ 10:00 AM
* All bids must be delivered in a sealed envelope to:
  NYSPHSAA
  Attn: Championship Site Bid (Girls Volleyball)
  8 Airport Park Blvd.
  Latham, NY 12110

Sport Committee/ Staff Review Date/ Time: March 24, 2020 @ 10:00 AM

EXECUTIVE/ CENTRAL COMMITTEE APPROVAL: May 7, 2020
NYSPHSAA
Championship Site Bid

GIRLS VOLLEYBALL

Thank you for your interest in hosting the New York State Public High School Athletic Association’s GIRLS VOLLEYBALL Championships. The NYSPHSAA is a non-profit, voluntary, educational service organization composed of 783 public, parochial, and private schools dedicated to providing equitable and safe competition for the students of its member schools. Membership is open to secondary schools providing interschool athletic activities for boys and girls in grades 7-12.

PROCESS:
All NYSPHSAA State Championship sites will be open for bid by any NYSPHSAA Section/ Member School and their respective communities in New York State; NYSPHSAA retains sole control over the administration of State Championship events and is the sole rights holder. All expenses and revenues are collected and dispersed by NYSPHSAA.

All site bids will be for a three year period, unless rationale is provided for a shorter or longer term, and must be endorsed by the Section Executive Director.

The NYSPHSAA Executive/ Central Committee will approve all State Championship sites/ facilities, taking into consideration the recommendations of the State Sports Committee and the NYSPHSAA Executive Director/ Office Staff.

Each proposal will be scored from 1 (Not favorable for the event) 3 (acceptable) to 5 (Excellent for the event) on the following criteria by the Sport Committee and the NYSPHSAA Staff:

- Location
- Size/ Quality of facility
- Effectiveness of site committee
- Spectator interest
- Handicap accessibility
- Proposed Expenses (Total Costs)
- Parking
- Volunteerism
- Sponsorship/ Community financial commitment
- Hotel Room Rates & Availability
- Restaurants
- Security provisions

Note: qualifications will not be based solely upon score.
All sealed bids will be opened by the State Sport Committee and the NYSPHSAA Executive Director/Office Staff on the date/time specified on page 2 of this document. Once bids are submitted, no revisions, modifications or adjustments will be permitted. The Championship Advisory Committee will review the recommendations of the Sport Committee and the NYSPHSAA Executive Director/Office Staff to provide input to the Executive/Central Committee.

All bids must be submitted on the enclosed document.

A minimum of 20 copies must be submitted in ONE enclosed envelope.

All bidders must provide an individual or individuals available via teleconference on the day of the Sport Committee meeting to answer any questions the Sports Committee/Staff may have.

The successful facility will be required to provide the association with a contract, stipulating all proposed and agreed upon terms and conditions, within 30 days following the presentation to the Sports Committee and NYSPHSAA Staff.

Timeline:
When appropriate, bids will be released 12-14 months prior to the expiration of the current contract/agreement.
PROPOSAL DATES:
For the purpose of this bid, the NYSPHSAA GIRLS VOLLEYBALL Championships are scheduled for the following dates:

- Week #20 (NYSPHSAA Calendar) Nov. 20-21, 2021
- Week #20 (NYSPHSAA Calendar) Nov. 19-20, 2022
- Week #20 (NYSPHSAA Calendar) Nov. 18-19, 2023

The NYSPHSAA GIRLS VOLLEYBALL Championships will last 2 day(s).

The approximate start/ end times are as follows:
- Set Up: Noon before day 1
- Day 1: 8:00 AM-10:00 PM
- Day 2: 8:00 AM-8:00 PM

Past Event Specifics:

<table>
<thead>
<tr>
<th>Year</th>
<th>Attendance</th>
<th>Location</th>
<th>Hotel Room Nights</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>2776</td>
<td>Glens Falls Civic Center</td>
<td>185</td>
</tr>
<tr>
<td>2018</td>
<td>2320</td>
<td>Glens Falls Civic Center</td>
<td>185</td>
</tr>
<tr>
<td>2017</td>
<td>3134</td>
<td>Glens Falls Civic Center</td>
<td>185</td>
</tr>
<tr>
<td>2016</td>
<td>2342</td>
<td>Glens Falls Civic Center</td>
<td>185</td>
</tr>
</tbody>
</table>

Approximate Number of Participating:
- Athletes: 300
- Teams: 20
- Officials: 21

ACCOMODATIONS:
Hotel Room Nights Needed for participating athletes, teams and officials:
- Day Before: 125 Hotel Room Nights
- Night of Day 1: 60 Hotel Room Nights

BANQUET:
Pre-event buffet banquet for 400.

Approximate time of banquet: 5:00 PM-8:00 PM
**EVENT:**
To host this event, the site/facility must:
- Three courts or the ability to set up Sport Courts
- Area to store Sport Courts (if Needed) for drop off and pick up

* Additional event specs listed on pages 7-14 (locker rooms, parking, Wi-Fi, seating capacity, etc.)
SITE LOCATION:
Section: 2 Venue Name: Cool Insuring Arena City: Glens Falls

Number of restaurants within a 10 miles radius of venue: 70

Number of hotels within a 10 mile radius of venue: 27

Number of hotel rooms within a 10 mile radius of venue: 2000

Site/ Facility Distance:
From Section VI office From Section XI office From NYSPHSAA
355 Harlem Road 180 E. Main Street, Suite 302 8 Airport Park Blvd.
West Seneca, NY 14224 Smithtown, NY 11787 Latham, NY 12110
MILES: 301 MILES: 238 MILES: 45.5

Negotiated Hotel(s)

<table>
<thead>
<tr>
<th>Hotel Name</th>
<th>Rate Per Night</th>
<th>Letter Attached</th>
<th>Total # of Rooms</th>
<th># Single Rooms</th>
<th># Double Rooms</th>
<th>Yr. of Last Renovation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality Inn</td>
<td>$ 85</td>
<td>✓</td>
<td>49</td>
<td>49</td>
<td>49</td>
<td>2019</td>
</tr>
<tr>
<td>Country Inn and Suites</td>
<td>$ 85</td>
<td>✓</td>
<td>56</td>
<td>56</td>
<td>56</td>
<td>2020</td>
</tr>
<tr>
<td>Queensbury Hotel</td>
<td>$ 104 *</td>
<td>✓</td>
<td>123</td>
<td>71</td>
<td>52</td>
<td>2020</td>
</tr>
<tr>
<td>Holiday Inn Express</td>
<td>$ 119*</td>
<td>✓</td>
<td>48</td>
<td>24</td>
<td>24</td>
<td>built 2018</td>
</tr>
<tr>
<td>Sleep Inn</td>
<td>$ 85</td>
<td>✓</td>
<td>62</td>
<td>15</td>
<td>47</td>
<td>2012</td>
</tr>
</tbody>
</table>

ATTACHMENT "A" - Please attach a commitment letter, for the length of the bid, from the hotel(s) with a negotiated room rate for the dates listed on Page 5. Be sure to include any added value (i.e. complimentary breakfast, complimentary Wi-Fi, etc.) NYSPHSAA requires a 30-1 comp room ratio.

Banquet Facility:
Is there an area to accommodate a pre-event banquet (See Page 5 for specifics)? Yes [✓] No [ ]

Cost of banquet facility: $0

7 | Page
**PROPOSED CHAMPIONSHIP COST:**

* Please list all related championship costs to be paid by NYSPIHSA.

<table>
<thead>
<tr>
<th>Check &quot;ALL&quot; items below that are included in Total Cost</th>
<th>NOTES &amp; Additional Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>Facility Rental</td>
<td>YES</td>
</tr>
<tr>
<td>Set Up</td>
<td>YES</td>
</tr>
<tr>
<td>Take Down</td>
<td>YES</td>
</tr>
<tr>
<td>Utilities</td>
<td>YES</td>
</tr>
<tr>
<td>Merchandise Buyout</td>
<td>YES</td>
</tr>
<tr>
<td>Staff/ VIP Parking</td>
<td>YES</td>
</tr>
<tr>
<td>Video Board Usage</td>
<td>YES</td>
</tr>
<tr>
<td>Spotlight</td>
<td>YES</td>
</tr>
<tr>
<td>Scoreboard</td>
<td>YES</td>
</tr>
<tr>
<td>Internet Access (WiFi)</td>
<td>YES</td>
</tr>
<tr>
<td>Tables</td>
<td>YES</td>
</tr>
<tr>
<td>Chairs</td>
<td>YES</td>
</tr>
<tr>
<td>Risers/ Stage</td>
<td>YES</td>
</tr>
<tr>
<td>Fire inspection</td>
<td>YES</td>
</tr>
<tr>
<td>Ticket Takers</td>
<td>YES</td>
</tr>
<tr>
<td>Ticket Sellers</td>
<td>YES</td>
</tr>
<tr>
<td>Box Office Staff</td>
<td>YES</td>
</tr>
<tr>
<td>Ushers</td>
<td>YES</td>
</tr>
<tr>
<td>PA Announcer</td>
<td>YES</td>
</tr>
<tr>
<td>Security</td>
<td>YES</td>
</tr>
<tr>
<td>Police</td>
<td>YES</td>
</tr>
<tr>
<td>EMS/ Ambulance</td>
<td>YES</td>
</tr>
<tr>
<td>Athletic Trainer</td>
<td>YES</td>
</tr>
<tr>
<td>Custodial/ Cleaning</td>
<td>YES</td>
</tr>
<tr>
<td>Tech Support</td>
<td>YES</td>
</tr>
<tr>
<td>Video Operator</td>
<td>YES</td>
</tr>
<tr>
<td>Scoreboard Operator</td>
<td>YES</td>
</tr>
<tr>
<td>Stagehands/ Union Fee</td>
<td>YES</td>
</tr>
</tbody>
</table>

Please list other items below

| Courts by Courts Galore | YES | NO | N/A | $5000 |

**COST:** $15,170

*Contributions/ Donations - Please denote on Page 9

**TOTAL COST:** $11,170 Payable by NYSPIHSA

*Contributions/ Donations are not considered "NYSPIHSA Sponsorships."

8 | Page
**CONTRIBUTIONS/ DONATIONS:**

Please list all contributions/ donations associated with this event; must include a letter of guarantee. No deliverables will be associated with contributions/ donations. NYSPHSAA shall handle all "sponsorships" associated with NYSPHSAA Championship events. LIST BELOW:

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Letters of Confirmation (Attachment &quot;B&quot;)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality Inn (all 3 years)</td>
<td>$ 500</td>
<td>✓</td>
</tr>
<tr>
<td>Country Inn and Suites (all 3 years)</td>
<td>$ 500</td>
<td>✓</td>
</tr>
<tr>
<td>Irevax (all 3 years)</td>
<td>$ 500</td>
<td>✓</td>
</tr>
<tr>
<td>City of Glens Falls (all 3 years)</td>
<td>$ 2500</td>
<td>✓</td>
</tr>
<tr>
<td>Warren county bed tax</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

$ 4,000

Does the Facility/Venue have a Per-ticket sold fee? Yes ✓ No □ If yes, amount $0.08

Does the Facility/Venue have a Credit Card fee? Yes ✓ No □ If yes, amount %0.3

Pay rates determined by NYSPHSAA for personnel checked “NO” on page 8. NYSPHSAA will NOT pay negotiated rates; those must be included in total facility cost on page 8.

- Ticket Takers: $15 Per hour
- Ticket Seller: $15 Per Hour
- PA Announcer: $30 Per game (Team)/ $15 per hour (Individual)
- Scoreboard Operator: $30 Per game (Team)/ $15 per hour (Individual)
- Athletic Trainer: $35 Per hour
FACILITY:
Total Seating Capacity:
Chair back seating? Yes ☑ No ☐ Some ☐
Handicap seating? Yes ☑ No ☐ N/A ☐

Ability to charge admission? Yes ☐ No ☐

Separate entrance available for teams/ coaches? Yes ☑ No ☐

Area for vendor set-up? Yes ☑ No ☐
Any limitations for vendor set up?
No, the facility will even provide overnight storage

Number of Parking Spaces available onboard: 172

Additional parking available near the site/ facility? Yes ☑ No ☐
If "Yes" number of parking spaces: 15

VIP parking in designated area? Yes ☑ No ☐

Team Bus parking designated area onboard? Yes ☐ No ☐
If "Yes" how many spots: Parking lot
If "No" how far is the designated team bus parking area: _____ miles

Broadcast ready? Yes ☑ No ☐

WiFi? Yes ☑ No ☐

Media accommodations? Yes ☑ No ☐
If "Yes" please describe:
There are court side tables, with wifi, outlets and extension cords. They also have access to the hospitality room.

Number of team locker rooms available for use: 7
- Do all locker rooms have showers and restroom facilities? Yes ☐ No ☑

Number of officials/ referee locker rooms available for use: 2
- Do all locker rooms have showers and restroom facilities? Yes ☐ No ☐

Number of restrooms at facility: 13

Would there be a designated "hospitality" area for NYSPHSAA use? Yes ☑ No ☐
Catering Service availability: Yes ☑ No ☐

Concession availability: Yes ☐ No ☐

Will facility have staff available to assist with hanging of Championship banners? Yes ☑ No ☐

All NYSPHSAA events are smoke and alcohol free activities. Please describe how alcohol and tobacco sponsor signs/banners/messages, if any, located at the facility will be covered or otherwise not advertised/displayed during the time of use of the facility:

All alcohol and tobacco signs will be covered with brown paper.

Facility Photos/Diagram

ATTACHMENT “C”- Please attach any photos or diagrams of the site/facility.

Emergency Policy

NYSPHSAA requires each competition facility/site to have an emergency plan including sufficient AEDs in place during the entire length of time to conduct the event. Describe the measures in place to address any/all emergencies that could occur affecting participants and spectators.

The evacuation plan is attached. There are two EMS stationed at the top of the stairs, by the lobby entrance. The athletic trainer is centrally located court level for the entire duration of the tournament. There are AED machines in the facility. The EMS and athletic trainer also have their own AED machine. The hospital is less than 1/4 miles away.
MISCELLANEOUS:
Event/ Tournament Director:
Name: Alicia Collier and Peggy Seese
Position (i.e. coach, athletic director, facility manager, etc.) coach
Telephone Number: 518-232-2072, 518-222-3401
E-Mail: collierasgfcسد.org seese_p@argylecsd.org

Person available to answer questions during bid opening:
Name: Peggy Seese Phone #: 518-222-3401

Has this facility hosted a NYSPHSAA event in the past? Yes X No ___
If “Yes” please list most recent:

<table>
<thead>
<tr>
<th>Sport</th>
<th>Event</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Girls Volleyball</td>
<td>state tournament</td>
<td>14 years</td>
</tr>
<tr>
<td>Boys Volleyball</td>
<td>state tournament</td>
<td>3 years</td>
</tr>
<tr>
<td>Boys and Girls Basketball</td>
<td>federation tournament</td>
<td>39 years</td>
</tr>
<tr>
<td>Boys Basketball</td>
<td>state tournament</td>
<td>37 years</td>
</tr>
<tr>
<td>Special Olympics</td>
<td>opening ceremonies</td>
<td>1 year</td>
</tr>
<tr>
<td>Ice Hockey</td>
<td>state tournament</td>
<td>1 year</td>
</tr>
</tbody>
</table>

List other events (sporting events, concerts, youth tournaments, etc.) in your area during the time of this event:
There is no other events going on during this time period in the area.

Describe promotional activities to be conducted for this event:
The arena will do email blasts. They will also advertise on their marquee and on their website. The Chamber of Commerce has a monthly event calendar that is distributed to local business and patrons. They also will advertise on their website. The local newspapers will do feature stories on the teams.
Volunteerism:

Describe the volunteerism for this event:

The volunteers range from 100 to up to 200 people through out the weekend. The number is in the 100 range if people want to work more than on shift.
Our volunteers act as court managers, team hostess, ticket takers, locker room supervisors, portal and top supervisors.
All our clock operators/ scoreboard operators are volunteers. The libero trackers and score keepers are volunteers.
A group of about 10-15 set up the courts by laying down the sport courts.

Schools and AAU groups volunteer the use of their clocks.

Hospitality workers are volunteers, as well as media desk persons. Official check in, and school check in personnel.
Please list any other pertinent information pertaining to this proposal:

There has been many upgrades to the facility since we started coming to Glens Falls. The hotels we use have had updates recently and all offer hot breakfast. One hotel even offers laundry service to the teams. The entire region embraces the tournament and makes the fans feel at home. Many local businesses will offer specials if you say you are here for the tournament.
ENDORSEMENT
SIGNATURES

The following officials/representatives have reviewed this bid and provide endorsement, support and approval. We are confident our site/facility meets all requirements to host a successful State Championship event.

Section Executive
Director

Section: _2_
Name: Edward E. Depp

Signature: __________ Date: 3-4-2020

Facility Manager

Name: __________

Signature: __________ Date: 3-1-20

Application Completed by:

Section: 2
Name: Peggy Seese, Alvin Collier
Organization/Section/School: Argyle / SGP

Address:
Bozeman State Rt. 40
Argyle, NY 12409
(City, Zip)

Signature: [Signature]

Date: 3/31/2020

Please direct any questions or concerns pertaining to this bid to Joe Altieri, NYSPHSAA Assistant Director, at 518-690-0771 or Altieri@nysphsaa.org
Improvements
Building
Insuring Arena
Cool
ARENA FLOORING

BEFORE:  

AFTER:
ARENA LIGHTING

BEFORE:

AFTER:
CEILING GURTHERS

BEFORE:

AFTER:
AFTER: LOCKER ROOMS

BEFORE:
Glens Falls Civic Center Evacuation Plan

Affected Personnel: All Staff and Building Occupants

The General Building Evacuation is to be used in instances other than a Fire Emergency an evacuation caused by a Fire Emergency is detailed in the Fire Safety Plan.

The General Building Evacuation Procedure is an integral part of the Disaster (Crisis) Management and Control Program. The occurrence of a crisis situation may initiate the formation of the Glens Falls Civic Center Emergency Response Team.

The responsibilities of the Glens Falls Civic Center Emergency Response Team are outlined in Procedure #0.10.0002. If the Glens Falls Civic Center Emergency Response Team decides to evacuate the building the following guidelines will be followed (if practical and dependent on the crises).

General Manager or AGM – Operations or the Director of Operations will:
- In conjunction with Emergency Service Officials will make the decision to evacuate the building.
- If necessary, the senior building manager will be determined by the Emergency Chain of Command (Procedure #0.10.0306)
- Initiate a chain of communication from the designated Crisis Command Center
- In conjunction with Emergency Services Officials evaluate and determine if re-entry into building is possible
- Notify all senior Managers, the F&B Food Services and the Show Promoter and/or Team Officials when the building has been cleared for re-entry
- Ensure that if the Emergency merits cancellation or postponement of the event, the guests outside will be notified by bullhorns
- If a radio or television station is broadcasting the event or is on-site, provide the information to them to be broadcast on radio and television
- Notify all media present, especially those broadcasting the event. A bullhorn is located in the Director of Operations Office and in the FCC if required

General Manager:
- Responsible for liaising with Contract Administrator, Corporate Risk Management in respect to the cause of the evacuation of the building
- Responsible for liaising with the Building Owner (County, State, City) in respect to the cause of the evacuation of the building
- In conjunction with local authorities will determine when the building can be re-occupied by the public
- Be the primary contact with the media. Keeping them up to date and advising them of any changes in our situation

Director of Operations will:
- Notify guests of evacuation plans, only after being notified by the proper authorities
- In the case of electrical problems, utilize a bullhorn. A bullhorn is located in the Director of Operations Office and in the Fire Command Center
Hotels/ Motels near the Cool Insuring Arena with in a 10 mile radius

Sleep Inn and Suites - Queensbury 1-800-690-5247
Country Inn and Suites by Radisson, 1-800-305-3366
Red Roof Inn Glens Falls/ Lake George 1-800-881-1523
Six Flags Great Escape Lodge 1-888-283-3404
Quality Inn Queensbury 1-866-221-8581
Home 2 Suites by Hilton Queensbury 1-866-429-5787
Baymont by Wyndham Queensbury 1-888-690-5281
Holiday Inn Express Corinth Road 1-888-690-5247
Super 8 by Wyndham Corinth Road 1-888-305-3366
Days Inn Queensbury 1-800-881-1523
Fairfield Inn N Stes Marriott Queensbury 1-888-283-3404
Econo Lodge 1449 State Route 9 1-866-221-8581
Clarion Inn and Suites 1-866-429-5787
Comfort Suites Lake George (route 9) 1-888-690-5281
The Queensbury Hotel Glens Falls 1-888-690-5247
Best Western Lake George 1-888-283-3404
Wingate by Wyndham Rte 9 Lake George 1-866-429-5787
Hampton Inn and Suites Lake George 1-888-690-5281
Super 8 Lake George downtown 1-888-690-5247
Holiday Inn Resort Lake George Waterview. 1-888-305-3366
Quality Inn Lake George 1-866-221-8581
Fort William Henry Lake George 1-866-429-5787
Courtyard Marriott Canada Street Lake George 1-888-690-5247
Americas Best Value Inn and Suites Canada Street 1-888-283-3404
Econo Lodge Canada Street 1-866-429-5787
Tahoe Resort Red Carpet Inn Lake George 1-888-690-5281
Landmark Motor Inn. 518-793-3441
Steve’s place 194 Broad Street Glens Falls
Anvil Inn Restuarant 67 Broadway Fort Edward
The Silo Restaurant 537 Aviatin Road Queensbury
Talk of the Town 74 Hudson Ave Glens Falls
Red Lobster 750 Upper Glen Street Queensbury
Jack’s AMERICAN Bistro 730 Upper Glen Street Glens Dalls
Doninos Pizza 144 Glen Street
Davidson Brothers 184 Glen Street Glens Falls
Mikado Restaurant Inc 197 Glen Street
Recovery Sports Grill 751 upper Glen Street Queensbury
Taco Bell 199 Corinth Road Queensbury
Olive Gardent Glen Street Queensbury
Angelinas Bay road Queensbury
Johnny Rockets 89 Six Flags Drive Queensbury
Kelly’s Root 13 ½ Luzerne Road Queensbury
Outback SteakHouse 925 Rte 9 Queensbury
Longhorns
Coopers Cave 2 Sagamore Street Glens Falls
Panera bread
O’toole Restaurant 118 Quaker road
Downtown City Tavern 21 Elm Street Glens Falls
Massie’s 69 Main Street SGF
Peppermill 110 Main Street SGF
Subway 100 Glen Street
Spot Cafe Street
Panda Garden 100 Main Street SGF
Main Mooon 149 Bay Street
Park 26 Restaurant Queensbury hotel
Gourmet Cafe 185 Glen Street Glens Falls
New Way Lunch 21 South Street
Poopie Di Manno Lunch 54 Lawrence Street
Morgan and Company 65 Ridge Street
Burger King 1 Warren Street
Attachment A
February 11, 2020

Dear NYSPHSAA - Volleyball

It has come to our attention that the New York State High School Volleyball Championship tournament, held at the Cool Insuring Arena, is once again up for bid.

The Quality Inn of Lake George, a current contributor to the tournament, is eager to continue its relationship in the upcoming years. In a effort to help control expenses for this tournament, the Quality Inn has agreed to lock in its rooms rates at $85.00 for the years 2021, 2022 and 2023. Additionally, the Quality Inn agrees to continue its financial donation to the tournament, in the sum of $500.00 per year, for the above mentioned years.

Feel free to contact me with any questions regarding this proposal.

Regards,

[Signature]

Scott W. Coers, GM
3/3/2020

Country Inn and Suites by Radisson
1130 State Route 9
Queensbury, NY, 12845
(518) 745-0180

NYSPHSAA Volleyball Championships Hotel Bid

To whom it may concern,

The Country Inn and Suites of Queensbury, NY would like to offer 56 guestrooms (Occupancy up to 4ppl) at a rate of $85.00/night for the 2021, 2022, 2023 NYSPHSAA Volleyball tournament. Included with the room rate is a full hot and cold breakfast buffet and a complimentary team uniform wash for each team that stays with us.

The Country Inn and Suites would also like to continue the $500 contribution to show our support of the NYSPHSAA.

Sincerely,
Alicia Mattison
General Manager
Country Inn and Suites
Dear Mr. Altieri,

Thank you for your interest in The Queensbury Hotel for the NYSPHSAA State Volleyball Championships for 2021-2023. We would be thrilled to welcome the tournament and teams back to the Glens Falls Region! The Queensbury Hotel is pleased to offer the following rates:

2021  $104.00/night (plus tax if applicable)  Queen/Queen Room  OR  Single King or Queen Rooms
2022  $107.00/night (plus tax if applicable)  Queen/Queen Room  OR  Single King or Queen Rooms
2023  $109.00/night (plus tax if applicable)  Queen/Queen Room  OR  Single King or Queen Rooms

Included in the above rates:

- Complimentary breakfast buffet included in room rate
- Complimentary Wi-Fi in guest rooms and meeting rooms
- Complimentary guest and bus parking
- Complimentary registration setup in hotel lobby
- Team-friendly and budget-friendly catering menus available
- Indoor heated pool & Jacuzzi

Total # of Rooms:  123
Single Bedded Rooms  71
Double Bedded Rooms  52

Last Year of Renovations:  2020

Please accept this letter as our commitment to the NYSPHSAA Volleyball Championships for 2021-2023.

Regards,

Stephanie Howard
Sales Manager
The Queensbury Hotel
518-792-1121 x107
SHoward@TheQueensburyHotel.com
Event: NYS Volleyball

Welcome to the beautiful Holiday Inn Express Queensbury! Located at the base of the Adirondacks, we are conveniently located off Exit 18, off I-87 and a quick drive to the area’s top sports destinations!

Guest will enjoy the following while staying at our property:

➢ Signature Express Start Breakfast
➢ Reliable high speed internet
➢ Market Pantry for any last minute items you may have forgotten
➢ Indoor heated pool
➢ Outdoor Jacuzzi area with heated deck
➢ State of the art fitness center
➢ ON-site laundry facility
➢ Outdoor patio seating
➢ Choice of two meeting spaces

We agree to commit to the following rates for the dates contracted:

<table>
<thead>
<tr>
<th>Year</th>
<th>Rate</th>
<th>Room Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021</td>
<td>$119</td>
<td>24 Doubles-24 Kings</td>
</tr>
<tr>
<td>2022</td>
<td>$124</td>
<td>24 Doubles-24 Kings</td>
</tr>
<tr>
<td>2023</td>
<td>$129</td>
<td>24 Doubles-24 kings</td>
</tr>
</tbody>
</table>

Please accept this letter as our commitment to the NYS Volleyball. We look forward to making this a successful area event!

Sincerely,
Amanda Berrigan
Director of Sales & Marketing
NYS High School Volleyball Championships
November 2021-2023

Group guest room rate (1-4 guests per room): $85.00 per night plus tax.
Rate is valid for Friday and Saturday. (Please advise if rates are required for Sunday through Thursday nights)

Rate is valid for standard room with one king bed or two queen beds.
There is sufficient and free parking for team buses/vans.
We are located 5.66 miles from the park. This is an approximate drive time of 13-15 minutes based on current traffic.

The Designed to Dream Sleep Inn & Suites offers everything your teams need. We present the utmost in customer service; consistently ranking among the top three hotels in Queensbury on Trip Advisor and consistently over 90% in guest satisfaction with Choice Hotels International. In addition, we provide the finest quality of essential amenities and the utmost in value pricing.

Our guest rooms feature amenities including lcd televisions, microwaves, refrigerators, iron/board, and hairdryers.

We offer free high speed wireless Internet access throughout, business center, fitness center with treadmill/elliptical/recumbent bicycle, an indoor pool with sundeck, guest laundry facilities, and complimentary hot breakfast buffet. We have a convenient location on Route 9 – sharing a lot with Uno Chicago Bar & Grill. We are within minutes of most Lake George attractions and within walking distance to dining and shopping.

We offer a hospitality suite that is available for team meetings. It can be used as one room or divided into two rooms depending on your needs. This room accommodates up to 48 guests.

Thank you for taking the time to look over all that the Sleep Inn & Suites of Queensbury can offer your teams. I would welcome the opportunity to speak with you further.

You may contact me by email at gm.ny055@choicehotels.com or phone (518) 955-3000 at your earliest convenience to discuss any questions you may have or to set aside a block of rooms.

Yours in Hospitality,
Rachel Duell
General Manager
Attachment B
March 3, 2020

Re: NYSPHSAA Girl’s Volleyball State Championships

To whom it may concern:

By virtue of this letter, the City of Glens Falls commits to an annual contribution of $2,500 for three years (2021, 2022, 2023) for the NYSPHSAA Girl’s Volleyball Championships at the Cool Insuring Arena in Glens Falls.

This contribution is contingent upon the championships being held in Glens Falls at the Cool Insuring Arena in each of the three years detailed above.

Sincerely,

[Signature]

Daniel L. Hall
Mayor, City of Glens Falls
February 25, 2020

The Iroquois Empire Regional Volleyball Association would be honored to continue to be an annual sponsor of the NYS Girls Volleyball Championships in Glens Falls for an annual contribution of $500.00.

Hazel R. Goldstein

Hazel R. Goldstein
Commissioner